Specification of Competency Standards for the Automotive Industry
Unit of Competency

1. Title	Provide supporting services to vehicle selling		
2. Code	AUSDSA206A		
3. Range	Practitioners should be capable to provide supporting services to sales of vehicle products as to facilitate completion of transaction.		
4. Level	2		
5. Credits	9(for reference only)		
6. Competency			Performance Requirements
	6.1	Knowledge of operation in vehicle sales	♦ Understand the general market situation of vehicle selling • Knowledge of the latest information on the market price and demand of different types of vehicles, including new and used vehicles • Understand vehicle-related tax and other charges levied by the Government ♦ Understand vehicle selling system and its procedure
	6.2	Provide supporting services to vehicle selling	♦ Prepare sales document ♦ Prepare payment voucher ♦ Contact for delivery of vehicles ♦ Process the tax for first registration of vehicle ♦ Process vehicle registration and licencing ♦ Introduce credits funds for vehicles ♦ Introduce vehicle insurance

7. Assessment Criteria	The integrated outcome requirements of this unit of competency are: (i) Capable to prepare sales document and payment voucher according to the organisation's requirements; and (ii) Capable to provide effective supporting services to vehicle selling as to complete transaction.
8. Remarks	